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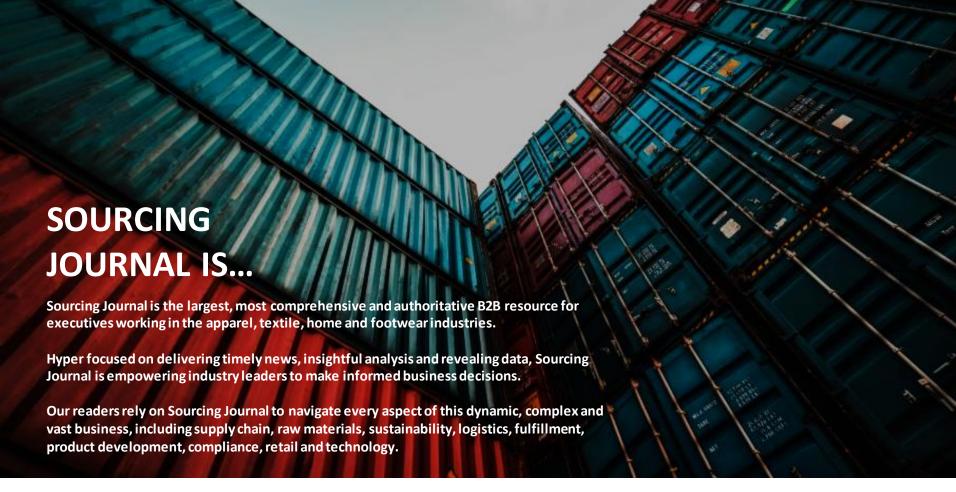


















# SOURCING AND BEYOND













# **AUDIENCE**

600,000+

EXECUTIVE LEVEL READERS

700,000+

MONTHLY WEBSITE VISITORS

### **GLOBAL**

NORTH AMERICA.	60%
ASIA	21%
ELIDODE	100/

### **INDUSTRY**

PPAREL	78
OOTWEAR	429
CCESSORIES	389
OME TEXTILES	279

77% of SJ Readers are

# DECISION MAKERS

C-SUITE	18%
TOP MANAGEMENT	30%
MANAGEMENT	29%

### **RESPONSIBILITIES\***

PRODUCT DEVELOPMENT	68%
SUPPLY CHAIN	66%
PRODUCTION	59%
QUALITY	53%
OPERATIONS	42%
BUYERS	38%
TECHNOLOGY	38%
COMPLIANCE	37%
LOGISTICS	36%
DESIGN	35%
RAW MATERIALS	34%
SUSTAINABILITY	33%
GLOBAL TRADE	29%
INSPECTIONS	28%
SALES	26%
MARKETING	21%
DATA ANALYTICS	16%



 $^*$ percentages of SJ readers who said their responsibilities include each of the following job functions.

# **2023 REPORT CALENDAR**

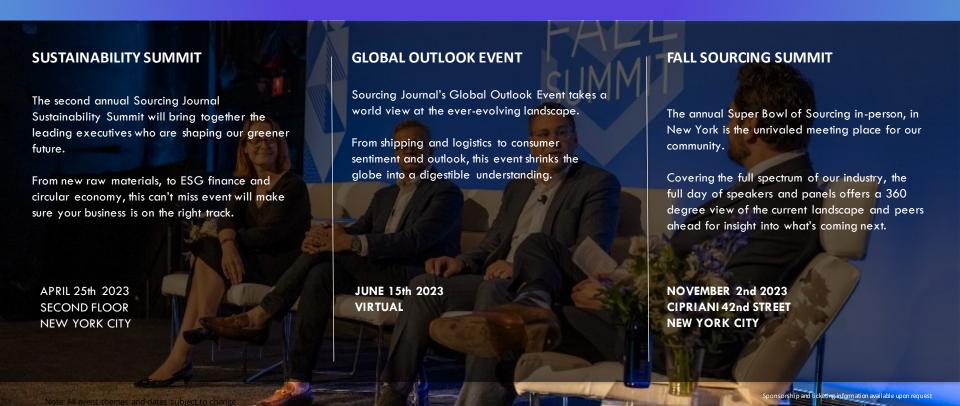
DATE	REPORT SOURCING OUTLOOK 2023	PUBLISH JANUARY 31	AD DEADLINE DECEMBER 16, 2022
MARCH	DIGITAL FIRST: THE CHANGING LANDSCAPE OF RETAIL TECHNOLOGY	MARCH 28	FEBRUARY 17
APRIL	LOGISTICS PAIN POINTS	APRIL 25	MARCH 17
MAY	SUSTAINABILITY NOW	MAY 30	APRIL 14
JUNE	GLOBAL OUTLOOK	JUNE 27	MAY 19
JULY	MATERIAL INNOVATION	JULY 25	JUNE 16
SEPTEMBER	SUSTAINABILITY: BENCHMARKING, TRACEABILITY & ACCOUNTABILITY	SEPTEMBER 26	AUGUST 18
OCTOBER	FALL SUMMIT COMPANION REPORT	OCTOBER 31	SEPTEMBER 19
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Note: All event themes and dates subject to change

# **2023 WEBINAR CALENDAR**

	AND DESCRIPTION OF THE PERSON NAMED IN COLUMN 2 IS NOT THE PERSON		
TIMING	WEBINAR	TIMING	WEBINAR
Q1	<ul> <li>SUSTAINABLE MOMENTUM: TRACKING PROGRESS</li> <li>IS YOUR COTTON SAFE?</li> <li>REDUCING LOST REVENUE (WITHIN YOUR SUPPLY CHAIN)</li> <li>DIVERSIFICATION IN DENIM SOURCING (RIVET)</li> <li>RETAIL TECH: BRINGING DIGITAL TO PHYSICAL</li> </ul>	Q3	<ul> <li>COMPLIANCE AND REGULATION</li> <li>UTILIZING 3D TO IMPROVE EFFICIENCY</li> <li>LESS TALK, MORE ACTION, SUSTAINABLE DENIM (RIVET)</li> <li>THE DELIVERY DILEMMA: TIMING, COST, CUSTOMER</li> <li>STAFFING YOUR SUPPLY CHAIN</li> </ul>
Q2	<ul> <li>THE METAVERSE. NFTS. WEB3. BLOCKCHAIN.</li> <li>GREEN MONEY: SUSTAINABLY-BACKED FINANCE</li> <li>DATA-DRIVEN DESIGN DECISIONS, STAYING ON TREND</li> <li>DENIM DESIGN, BEFORE THE RUNWAY (RIVET)</li> <li>THE SIZE OF THE PRIZE, FIT TECH TO 3D DESIGN</li> </ul>	Q4	<ul> <li>LOGISTICS UPDATE: CAPACITY, COSTS &amp; CONGESTION</li> <li>COLOR STORY: INNOVATION IN DYEING (RIVET)</li> <li>TRAIN, EDUCATE &amp; EMPOWERYOUR TEAM, USING TECH</li> <li>CONSUMER SENTIMENT: DO YOU KNOW YOUR CUSTOMER?</li> </ul>

# **2023 FLAGSHIP EVENTS**



# 'ALWAYS-ON' ENGAGEMENT

### **NEWSLETTERS**

192,000 subscribers



### **REPORTS**

5,000+ Downloads







### **WEBINARS**

6,000 Annual Viewers



SOURCING JOURNAL

### **EVENTS AND SUMMITS**



3 events 1,000+ annual attendees

### **SOURCING JOURNAL CUSTOM CONTENT**

200 Collaborations in 2022



### **RIVET**

MAGAZINE 12,000 print

issues + 145,000 digital issues in the hands of denim executives



















# **BE HEARD**



### **WEBINARS**

Both educational and informational, these hour-long, interactive webinars provide sponsors the opportunity to educate and inform the industry and prospective clients.



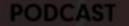
#### FIRESIDE CHATS

Sourcing Journal's Fireside Chat Video Series features dynamic oneon-one discussions with in-the-know C-Suite executives, who add context to today's top concerns while offering actionable solutions.



### **PODCASTS**

Podcasts allow industry executives to hear what they need to know...on the go. These Podcasts are moderated by Edward Hertzman, Founder and President of Sourcing Journal, whose dynamic personality and industry knowledge makes for a bold and engaging conversation.





### **VIDEOS**

Sourcing Journal's content studio can create custom video content to help clients amplify their message in thought provoking and digestible ways that leave viewers engaged and educated. Video content can be showcased on Sourcing Journal's website, in our newsletters and across a client's respective media outlets. Clients may provide their own video content as well.

## **BE READ**



### BRANDED CONTENT ARTICLES

Sourcing Journal's Studio Team includes experienced, exceptional writers that can bring your story to life through well-articulated content. Choose from a single article or a multi-month series that interviews a company executive and reinforces your value proposition to Sourcing Journal's highly engaged audience.



### **CUSTOM SURVEYS**

PMC's Research Team supports
Sourcing Journal by advising,
constructing and deploying datarich surveys that provide clients
proprietary research that can be
used across various mediums.
Surveys can vary in length and
format. Report results can help
drive sales initiatives, advise
product strategies and differentiate
companies from their competition.



### **PROPRIETARY REPORTS**

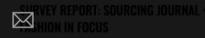
In-depth reports leverage data from custom surveys and/or external interviews and inputs from industry executives, clients and industry leaders. Sponsors receive sole branding on the report, landing page and email takeover; mentions in all stories related to survey content; and an "about us" blurb in the report that helps further promote a client's capabilities.



### STATE OF THE INDUSTRY REPORTS

Sourcing Journal's State of the Industry reports provide a deep dive on a range of topics facing modern supply chains. Through features, Q&As, spotlights, statistics and infographics, SJ provides fresh perspectives on the innovations, strategies, opportunities and obstacles related to today's apparel and footwear markets. Each report features fresh, timely editorial plus branded content from sponsors.

# **BE SEEN**









### **EMAIL TAKEOVERS**

Reach Sourcing Journal's
600K executive-level readers
with a dedicated email that
can highlight your company in
a manner appropriate to your
marketing needs. Direct
readers to your latest
research, newest products
launches or general
information about who you
are and what you do.

### **NEWSLETTER ADS**

Our readers depend on Sourcing Journal for daily information. Our strategically cadenced newsletters are widely read (with above-average open rates) and a vital for communicating the latest news impacting the industry. Choose from one newsletter to zero in on your target audience or combine various newsletters to gain maximum exposure. SJ topic specific newsletters include those focused on Sustainability, Denim, Home and Logistics.

### **INTERSTITIAL ADS**

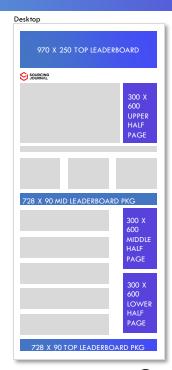
Interstitial ads that pop-up on the site provide a rich and interactive experience for readers on the Sourcing Journal Website. Our Interstitial ads are placed site wide (except for the Homepage) and remain for 8 seconds, or until the user closes the ad. The interstitial can direct a reader to a homepage, event page or specific content of the client's choosing and provide an excellent way to engage our audience.

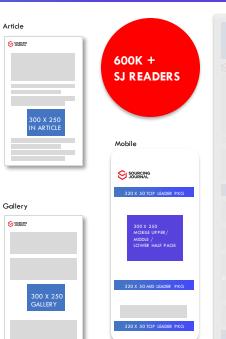
### WEBSITE ADVERTISING

Advertising through Sourcing
Journal provides brands with
boosted awareness across the
supply chain. Our various digital
ad formats allow your campaign
to show up in multiple versions
that catch the eye of our readers.
Website advertising is the easiest
way to gain visibility and drive
brand awareness.



# **DIGITAL SPECS**







### WEBSITE

Priced per week

TOP LEADERBOARD

MIDDLE LEADERBOARD

INDIVIDUAL Upper Half Middle Half + Gallery Lower Half

INTERSTITIAL
Webpage (desktoponly)















# **NEWSLETTER SPECS**

### **NEWSLETTER**

Priced Per Day

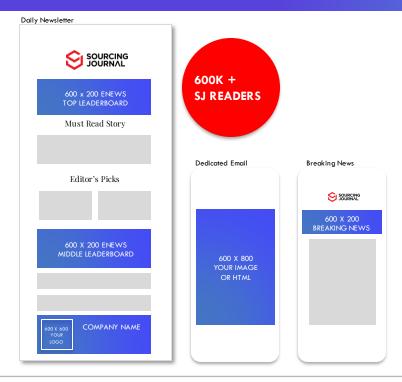
### DAILY NEWSLETTER INDIVIDUAL ADS

eNews Top Leaderboard 600x200px & CTURL

eNews Middle Leaderboard 600x200px + CTURL Sponsored Post 600x600 px; 50-70 words CTA and CTURL

DEDICATED EMAIL 600x800 px + CTURL

**BREAKING NEWSEMAIL** 600x200px + CTURL

















# **AD SPECS**

AD UNIT	DIMENSIONS	ADDITIONAL INFO	MAX FILE SIZE R	ICH MEDIA?	LEAD TIME	RUN TIME
Interstitial (SJ Only)	DESKTOP:970X600 PX	JPG OR PNG	200 KB	NO	7 Business Days	1 Week
Top Leaderboard Package	DESKTOP:970X250PX, 728X90PX,MOBILE:320X50PX	JPG, PNG, GIF, OR 3RD PARTY TAGS	200 KB	NO	7 Business Days	1 Week
Middle Leaderboard Package	DESKTOP:728X90PX, 300X250PX, MOBILE: 320X50PX	JPG, PNG, GIF, OR 3RD PARTY TAGS	200 KB	NO	7 Business Days	1 Week
Upper Half Page	DESKTOP: 300X600PX MOBILE: 300X250PX	JPG, PNG, GIF, OR 3RD PARTY TAGS	200 KB	NO	7 Business Days	1 Week
Middle Half Page	DESKTOP: 300X600PX MOBILE: 300X250PX	JPG, PNG, GIF, OR 3RD PARTY TAGS	200 KB	NO	7 Business Days	1 Week
Lower Half Page	DESKTOP: 300X600PX MOBILE: 300X250PX	JPG, PNG, GIF, OR 3RD PARTY TAGS	200 KB	NO	7 Business Days	1 Week
E-news Top Leaderboard	DESKTOP AND MOBILE: 600X200PX	JPG, PNG, GIF*	100 KB	NO	7 Business Days	1 Day
E-news Middle Leaderboard	DESKTOP AND MOBILE: 600X200PX	JPG, PNG, GIF*	100 KB	NO	7 Business Days	1 Day
Sponsored Post	DESKTOP AND MOBILE: 600X600PX LOGO, 50-70 WORD HYPERLINKED CTA.	JPEG OR PNG; 50-70 word CTA should be sent separate from 600X600PX IMAGE.	100 KB	NO	7 Business Days	1 Day
SPECIAL NEWSLETTERS/SOCIAL MEDIA	DIMENSIONS	ADDITIONAL INFO	MAX FILE SIZE	RICH MEDIA?	LEAD TIME	RUN TIME
Topical Newsletters	DESKTOP AND MOBILE: (E-NEWS TOP LEADERBOARD) 600X200PX; (SPONSORED POST) 600X600PX LOGO, 50-70 Word Hyperlinked CTA.	FOR ENEWS TOP LEADERBOARD: JPG, PNG, GIF* FOR SPONSORED POST: JPEG OR PNG; 50-70 word CTA sho be sent separate from 600x600px image.	uld 100 KB	NO	7 Business Days	1 Day
Branded Content Images	FEATURED IMAGE: 1000PX	JPEG OR PNG; additional images in the article can fluctuate				

















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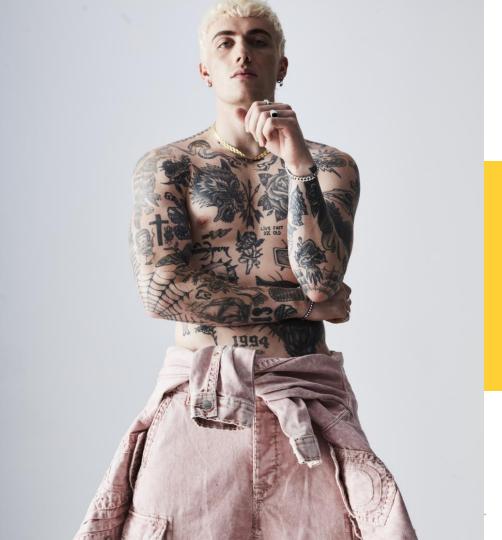






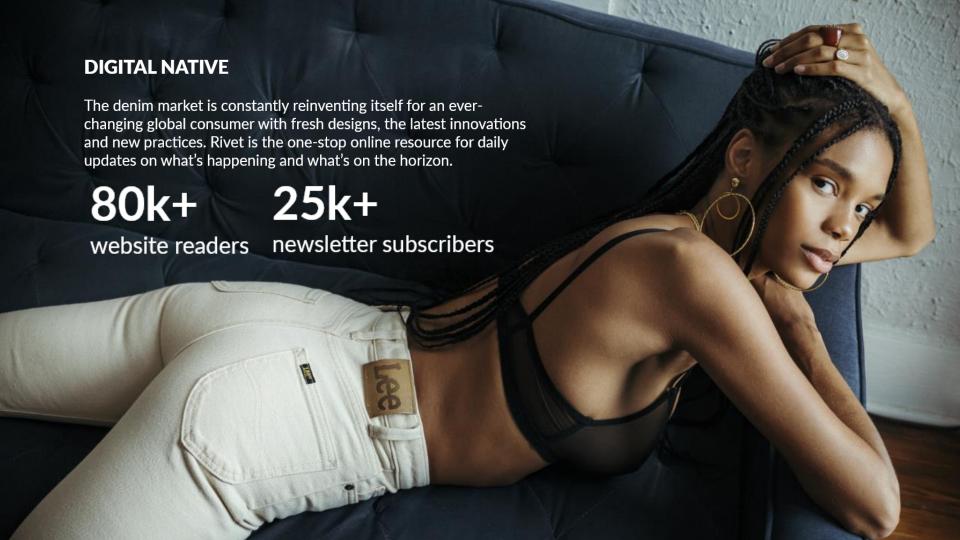






### The blueprint for the denim industry

From mills to runways, Rivet has a pulse on the gamechanging designers, innovators and retailers influencing the future of the global denim market.





### THE MAGAZINE

Rivet magazine examines the topics that are the most relevant to the market. In-depth features, fashion editorials and conversations with key players are packaged in this award-winning premium product four times a year.

Print + digital issues: April + October Digital issues: June + December

145,000 12,000

print copies a year digital downloads a year













<sup>\*</sup> Two-time winner of the GDUSA American Graphic Design Award



### **2023 PRODUCT CALENDAR**

March Diversification in Denim Sourcing Digital Roundtable

**April** Print + Digital Magazine

May Designing for the Runway Digital Roundtable

June Digital Magazine

**September** Less Talk, More Action Digital Roundtable

October Print + Digital Magazine

**December** Digital Magazine

**December** Color Story: Innovation in Dyeing Digital Roundtable



